



## **Converse Consultants — GSA Advantage Catalog**

**CONTRACT NUMBER: GS-10F-0005S**

**Contract Period: October 06, 2005 through October 05, 2010**

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### **CONVERSE CONTACT PERSONNEL:**

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## **CONTAMINANT INVESTIGATION AND REMEDIATION**

- Environmental site assessment
- Site Characterization
- Hydrologic and environmental modeling
- Remedial Investigation / Feasibility Study
- Liaison with regulatory agencies

## **GROUNDWATER MANAGEMENT**

- Water percolation tests and feasibility study for installation of surface water spreading facilities
- Groundwater and hydrogeologic study for dewatering and excavation
- Geologic and hydrologic site selection investigation for wastewater percolation ponds
- Groundwater evaluation for demand, supply and overdraft of groundwater resources
- Consumptive and conjunctive groundwater use studies.
- Water Supply Development, Permitting, and Planning

## **GROUNDWATER RESOURCE INVESTIGATIONS**

- Potable Water Supply Development
- Hydrogeologic Studies
- Fracture Trace Analysis
- Surface and Downhole Geophysical Surveys
- Well Design and Installation Oversight
- Well Rehabilitation and Stimulation
- Aquifer Testing and Characterization
- Basin Yield Assessments
- Computer Flow and Transport Modeling

## **WELLHEAD PROTECTION SERVICES**

- Time of Travel Analysis
- Sentinel Well System Design
- Groundwater Flow Modeling
- Area of Contribution/Influence Assessment
- Analytical Modeling of Wellfield Performance
- Water Diversion Permit Preparation

## **WATERSHED STUDIES**

- Watershed Resource Studies

## **STORMWATER MANAGEMENT**

- Stormwater Management and Planning for Low Impact Development

## **ECOLOGICAL STUDIES**

- Planning and analysis related to Natural Resources Management, Forestry, and Wetlands
- Planning related to Bird Strike Reduction for Military and Civilian Aircraft

## **WASTEWATER MANAGEMENT**

- Impact assessment
- Suitability assessment

**POLICY DEVELOPMENT**

- Development of Regulations and Policies related to Stormwater, Water Supplies, Development and other environmental issues

**UNDERGROUND STORAGE TANK MANAGEMENT**

- Soils/water sampling and site characterization
- Closure oversight
- Regulatory agency liaison
- Product recovery
- Estimating costs for project budgeting
- Planning services for installations and closures
- Designing systems and drafting specifications
- Project oversight/quality assurance
- Project management
- Preparing reports to meet requirements of corrective action regulations
- Risk-based corrective action (RBCA)
- Negotiating cost effective solutions with regulators

**ASBESTOS AND LEAD-BASED PAINT MANAGEMENT**

- Testing and assessment of structures
- Remedial planning
- Manage-in-place
- Construction / demolition oversight and monitoring
- Lead Hazard Screening
- Lead-based Paint Inspection
- Lead-based Paint Risk Assessment
- Asbestos-Containing Materials (ACM) Inspections / Reinspections
- ACM Management Plans
- ACM Abatement Specifications
- ACM Subcontractor Selection
- ACM Abatement Oversight
- Consultation and Review Services

**MOLD AND MILDEW MANAGEMENT**

- Indoor air consultation
- Testing and assessment
- Remedial planning

**SIN 899-2 ENVIRONMENTAL COMPLIANCE SERVICES**

**PERMITTING**

- National Pollutant Discharge Elimination System (NPDES)
- Compliance with Local, State, and Federal Watershed Requirements
- Water allocation
- Underground Injection Control (UIC)
- Design and Implementation of Post-Remediation Care Plans
- Landfill performance monitoring

**WATER RESOURCE MANAGEMENT**

- Stormwater Best Management Practices (BMP's)
- Testing and Permitting of Water Supplies

**REPORTING AND RECORDKEEPING**

- Compliance monitoring and reporting
- Remedial system evaluation and assessment

**CONTINGENCY PLANNING**

- Spill Prevention, Control and Countermeasures (SPCC) Plans
- Stormwater Pollution Prevention (SWPP) Plans

**OSHA ISSUES**

- Worker exposure assessment
- Health and safety plans
- Air monitoring / testing

**INDUSTRIAL HYGIENE**

- Air-borne contaminants
- Noise monitoring and control
- Worker protection program development and implementation
- Worker safety for demolition activities
- Indoor air quality

**LITIGATION SUPPORT**

- Assist legal counsel
- Expert witness

**SIN 899-4 WASTE MANAGEMENT SERVICES**

- RCRA/CERCLA Site Investigations
- Waste Characterization and Hazard Assessment
- Permitting and Documentation
- Waste Minimization
- Fill Management
- De-listing of Wastes
- Landfill/Impoundment Design, Construction Oversight, and Closure

- UST / AST Closure, Oversight, and Testing
- Risk Based (Risk-Based) Corrective Action (RBCA)
- Screening of Remedial Alternatives
- Bench Scale Tests and Pilot Tests
- Active Remedial Measures to Address Impacted Soil/Groundwater
- Monitored/Enhanced Natural Attenuation
- Indoor Air Quality Testing/Mitigation
- Excavation and Disposal of Wastes
- Risk-Based Corrective Action
- Enhanced bio-remediation
- Soil vapor extraction
- High-vacuum, multi-phase extraction
- Groundwater pump and treat
- Free product recovery (LNAPL and DNAPL)
- Interceptor drains, trenches, horizontal wells
- Cutoff and/or slurry walls
- Remediation cost recovery

## ***AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST***

### **GENERAL SERVICES ADMINISTRATION**

#### **Federal Supply Service**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>TM</sup>, a menu driven database system. The internet address for **GSA Advantage!**<sup>TM</sup> is <http://www.GSAAdvantage.gov>

**Schedule for - Environmental Services**

**Federal Supply Group: 899**

**Class: F999**

**Contract Number: GS-10F-0005S**

**For more information on ordering from Federal Supply Schedules**

**click on the FSS Schedules button at <http://www.fss.gsa.gov>**

**Contract Period: October 06, 2005 through October 05, 2010**

**Contractor:** Converse Consultants  
222 E. Huntington Dr., Suite 211  
Monrovia, CA 91016 3500

**Business Size:**  
Large Business

**Telephone:** (626) 930-1200  
**Extension:**  
**FAX Number:** (626) 930-1280  
**Web Site:** [www.converseconsultants.com](http://www.converseconsultants.com)  
**E-mail:** [soneil@converseconsultants.com](mailto:soneil@converseconsultants.com)

**Contract Administration:** Steve O'Neil

**CUSTOMER INFORMATION:****1a. Table of Awarded Special Item Number(s):**

SIN 899-1, Environmental Planning Services and Documentation  
SIN 899-2, Environmental Compliance Services  
SIN 899-4, Waste Management Services  
SIN 899-8, Remediation Services

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price.**

See attached price list

**1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**

See attached price list

**2. Maximum Order:** \$5,000,000.00

**3. Minimum Order:** \$100.00

**4. Geographic Coverage (delivery Area):** Domestic only

**5. Point(s) of production (city, county, and state or foreign country):** Same as company address

**6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.

**7. Quantity discounts:** None Offered

**8. Prompt payment terms:** Net 30 days

**9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold:** Yes

**9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Yes

**10. Foreign items:** None

**11a. Time of Delivery:** Negotiated per individual Task Order

**11b. Expedited Delivery. Items available for expedited delivery are noted in this price list.** Contact Contractor

**11c. Overnight and 2-day delivery:** Contact Contractor

**11d. Urgent Requirements:** Contact Contractor

**12. F.O.B Points(s):** Negotiated per individual Task Order

**13a. Ordering Address(es):** Converse Consultants  
2738 West College Avenue  
State College, PA 16801  
(814) 234-3223 (telephone)  
(814) 234-3255 (FAX)

**13b. Ordering procedures:** The ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (<http://www.gsa.gov/schedules>).

**14. Payment address(es):** Same as company address

**15. Warranty provision:** Contractor's standard commercial warranty

**16. Export Packing Charges (if applicable):** N/A

**17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor

**18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

**19. Terms and conditions of installation (if applicable):** N/A

**20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

**20a. Terms and conditions for any other services (if applicable):** N/A

# AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

- 21. List of service and distribution points (if applicable): N/A
- 22. List of participating dealers (if applicable): N/A
- 23. Preventive maintenance (if applicable): N/A
- 24a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- 24b. Section 508 compliance information: N/A
- 25. Data Universal Numbering System (DUNS) number: 05-0102 102
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

## AWARDED PRICING FOR CONVERSE CONSULTANTS

<u>Labor Category</u>	CPG GSA Hourly Rates
Technical Aide	\$40.00
Junior Drafter	\$40.00
Word Processing/Reproduction	\$35.00
Technician	\$50.00
Drafter	\$50.00
Senior Technician	\$55.00
Supervisory Technician	\$60.00
Senior Drafter	\$60.00

<u>Labor Category</u>	CPG GSA Hourly Rates
Staff Professional	\$60.00
Health & Safety Administrator	\$55.00
Regulations Coordinator	\$55.00
Senior Staff Professional	\$65.00
Project Professional	\$69.00
Senior Professional	\$90.00
Principal Professional	\$95.00
Principals/Consultants	\$115.00

**AWARDED PRICING FOR CONVERSE CONSULTANTS**

<b><u>Equipment</u></b>	<b>Unit</b>	<b>GSA Awarded Rates</b>
Peristaltic Pump	per day	\$49.00
Brady Footvalves	each	\$0.90
Decon Equipment	per day	\$9.80
Disposal Bailer	each	\$9.00
Disposable Trowels	each	\$8.00
1/2 Inch Polyethylene Tubing	per foot	\$0.24
Hand Water Level Probe	per day	\$24.50
KV - Macho Soil Gas Survey System	per day	\$147.00
Little Giant Pump	per day	\$9.80
PH / Conductivity Meter - Thermometer	per day	\$24.50
Red - Flo 2 Pump (Sampling)	per day	\$98.00
Red - Flo Pump (Pump test)	per day	\$196.00
Magnetometer	per day	\$39.20
Troxler Density Gauge	per day	\$49.00
Horiba U - 22 Multi Meter - Param Tracking	per day	\$98.00
Horiba U - 22 Multi Meter - Qtrly Monitoring	per day	\$60.00
PVC Bailer	per day	\$2.50
Metal Detector	per day	\$24.50
Power Pack	per day	\$14.70
45 Micro High Capacity Filter	per day	\$18.00
LNAPL Monitoring Kit	per day	\$24.50
45 Micro Low Capacity Filter	per day	\$9.80
Lap Top Computer (Monthly)	per month	\$98.00
Lap Top Computer (Daily)	per day	\$39.20
Two - Way Radio	per day	\$9.80
2500 Watt Generator	per day	\$34.30
Hand auger	per day	\$49.00
1" Trash Pump	per day	\$24.50



**AWARDED PRICING FOR CONVERSE CONSULTANTS**

<b><u>Equipment</u></b>	<b>Unit</b>	<b>GSA Awarded Rates</b>
Vapor Knockout Drum	per month	\$49.00
In-Situ Level Logger	per day	\$49.00
In-Situ Level Logger (Weekly)	per week	\$147.00
Solinst Level Logger	per day	\$49.00
Solinst Level Logger (Weekly)	per week	\$147.00
Solinst Baro Logger	per day	\$24.50
Solinst Baro Logger (Weekly)	per week	\$98.00
Absorbant Pads	each	\$4.90
Eye Wash Station	per week	\$73.50
Fluorescent Safety Flags / Hearing Protec	per day	\$4.90
Nitrile Gloves	per day	\$4.90
Disposable Overboots	each	\$9.80
MAS LEL - Meter	per day	\$49.00
GASTECH GT - C02	per day	\$78.40
OVA 128 (FID)	per day	\$98.00
HNU PID / TEII 580B OVM	per day	\$73.50
Respirator	per day	\$24.50
Tyvek	each	\$11.76
Poly Coated Tyvek	each	\$19.60
Eyewash	per day	\$24.50
Big Blue Filter Housing	per month	\$14.70
Whale Pump Submersible	each	\$68.60
6 - Inch Locking Well Cap	each	\$31.36
2 - Inch Locking Well Cap	each	\$17.64
Roots 24 (MPES) Blower System	per month	\$490.00
Equipment Transport / Towing	per day	\$29.40
Pad Locks	each	\$7.84
Portable Aqua 50 GAC Water Treatment Ur	per day	\$49.00

## ABOUT CONVERSE CONSULTANTS

Converse Consultants was founded in 1946 by Caltech Professor of Engineering, Frederick J. Converse, to provide the construction industry with quality geotechnical engineering services. Converse diversified into environmental services in 1985 in response to increased regulation of our client industries.

Converse is a wholly owned subsidiary of the Converse Professional Group (CPG) and is a member of the Converse family of companies. Converse operates offices in three (3) geographic regions:

**Northeast**      State College, Pennsylvania  
Parsippany, New Jersey

**Southwest**      Las Vegas, Nevada  
Reno, Nevada  
Elko, Nevada  
Phoenix, Arizona

**Southern California**      Monrovia, California  
Redlands, California  
Costa Mesa, California  
Sacramento, California



## CORPORATE STABILITY AND GROWTH

McGraw-Hill Construction publishes the **Engineering News-Record (ENR)**, a leading journal for the design and construction industry. Each year, ENR publishes the *Top 500 Design Firms Sourcebook*, which provides market analysis and rankings of the largest U.S.-based architectural and engineering firms.

**Converse Consultants** has been in the top half of the **ENR** Top 500 Domestic Design Firms for at least the past decade, and has been providing geotechnical services for over 50 years. **Converse Consultants** rose from an **ENR** ranking of 381 in 2003 to 249 in 2004 (one of the largest, single-year increases in **ENR** ranking of any U.S. design firm) and to 160 in 2005.

The **Converse Professional Group** rose from an **ENR** ranking of 168th largest US Environmental Firm in 2004 to 119th in 2005.

Zweig White is a leading U.S. management and analysis firm that provides business and market analysis to architectural and engineering firms. Zweig White publishes the **Zweig Letter - Hot Firm** list, which is an annual analysis of the top 100, "fastest -growing architecture, engineering, and environmental consulting firms" based in the US. In 2004, **Converse Consultants** was ranked 44th on the **Hot Firm** list, due in part to our 68% growth from 2000 to 2003.

## **Project Staffing Approach**

Converse provides a flexible approach to Project Staffing. Converse staff are deployed from local Converse offices and establish field offices, as needed, to complete the work. Converse maintains an additional network of 'virtual' employees that are utilized on a contract specific basis to provide additional manpower and complimentary skills. Converse uses quality Subcontractors with an emphasis on providing opportunities to disadvantaged and small business concerns.

## **GSA Services**

Some benefits of contracting with Converse through the GSA schedule:

- All competition requirements have been met
- GSA has already negotiated the Volume Purchase discounts for you
- Blanket Purchase Agreements (BPAs) give you flexible purchasing options that save you time and money
- Schedule orders count toward small business goals.
- Cost of system is funded by Vendors
- Quick access to state-of-the-art technology and quality services
- Easy payment through GSA SmartPay Card

## **Other Contracting Methods**

In addition to the GSA, Converse enters into a variety of contracting arrangements in an effort to meet the needs of our clients. Contracting arrangements include:

- Qualifications Based Selection (QBS)
- Time and Materials
- Time and Expense not to exceed
- Lump Sum
- Negotiated Emergency Purchase Orders to meet tight timelines



**Converse Consultants**

Geotechnical Engineering and Environmental Sciences

website: [www.ConverseConsultants.com](http://www.ConverseConsultants.com)